



AUSTRALIAN PROJECT & CONSULTING SERVICES



Projections

making concept reality...

ISSUE 09

Welcome to Projections!

14 Sept 2005

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MEDIA RELEASE

ASK CRAIG

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WELCOME TO THE new look September edition of Projections.

Firstly, I'm very pleased to be able to report that the Victorian Minister for Information and Communication Technology, Marsha Thomson, **announced** last week that we have been awarded the contract to provide the Games Data Network (GDN) for the **Melbourne 2006 Commonwealth Games**.

Secondly we are also very proud to announce that APCS has been appointed **Official IT Project Management & Consulting Services Provider – Melbourne 2006 Commonwealth Games**. I look forward to revealing details about our progress with the GDN project and the Commonwealth Games in general in future issues.

Many Projections readers will have met or talked with our bubbly office manager Natasha La'Brooy. Tash has stepped back from her day to day duties at APCS to pursue a new role of motherhood. We wish her and Michael all the best and look forward to working with her on special projects in the future. We're thrilled to welcome Tash's replacement, Kate Ziemelis into the APCS family. Look forward to a profile on Kate in the near future.

While I'm talking about changes - five years is a long time in I.T. terms. For that reason we have decided to freshen up our image and update our website so that it better reflects APCS as the organisation is today. Thanks to Mack, Amanda and Beth at **Evolution 7** for their creativity and guidance. Please feel free to drop me a line and tell me what you think of the new look and the new website.

This month in Projections Scott Coleman talks about Stakeholder participation as he continues his 12 Project Management Principles. We also Ask Craig, Take 5 Minutes with Helen Baraklilis and announce the results of our 2005 AFL Footy Tipping Competition.

A feature packed edition indeed!

Until next time

Craig Dennis

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VICTORIAN COMPANY WINS COMM GAMES ICT CONTRACT

MEDIA RELEASE
5 September 2005

Victorian IT company Australian Project & Consulting Services (APCS) has been awarded the contract to provide the Games Data Network (GDN) for the Melbourne 2006 Commonwealth Games, the Minister for Information and Communication Technology, Marsha Thomson, announced today.

Ms Thomson said the multi-million dollar contract would see APCS implement ICT infrastructure across all Games venues including the Athlete's Village, competition venues and the Main Press Centre.

"This is a major coup for the Victorian ICT industry as APCS won the tender from a very strong international field," Ms Thomson said.

"APCS is implementing the delivery of the all-important Results System between venues, as well as the Games Management Systems which provide services like staff rosters and accreditation.

"To have a Victorian company provide these important systems at one of the world's biggest sporting events demonstrates the strengths of Victoria's ICT companies as an internationally competitive source for innovative products and services.

"It is also testament to Victoria's ICT industry, which is leading the country in its smart approach to ICT applications."

Managing Director of APCS, Scott Coleman, said winning the contract is a major achievement for his company.

"As a proud Victorian growing a small services business in Mt Waverley, I am delighted that our team will be playing an important role in what will be the biggest sporting and cultural event in this state's history," Mr Coleman said.

APCS' primary role is to design and implement the Games Data Network across all competition and non-competition venues. Once complete the GDN will incorporate up to 2000 desktops, 100 servers, 180 switches and 900 reprographic devices.

APCS is also undertaking the implementation of specialised applications, including the online accreditation registration system for Games participants.

Melbourne 2006 Commonwealth Games Chief Executive Officer, John Harnden, said he welcomed APCS to the Games Sponsor Family as the Official IT Project Management and Consulting Services Provider.

"We look forward to working directly with APCS to help us deliver the necessary ICT solutions required to put on a fantastic Games," said Mr Harnden.

The Games will be a once-in-a-lifetime opportunity to witness 4500 elite athletes from 71 nations taking part in the XVIII Commonwealth Games, to be held in Melbourne from 15-26 March 2006. For further information on the Melbourne 2006 Commonwealth Games please go to www.melbourne2006.com.au.

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Ask Craig

By [Craig Dennis](#)
Director Consulting Services

Dear Craig,

Lots of interesting topics again but I can't read them right now off the screen, how are you progressing with a hard copy print option?

Regards,

John Coyne
Washers and Stamped Components Pty Ltd.

I was surprised to find that Projections did not print very well at all John. While it was designed to be read on screen it still should be present in a reasonable format when presented on paper.

We have spent some time making the new design more printer friendly - and we will store a copy of the newsletter on the website in PDF format which will make it easier to print.

Look for the APCS LED torch that will be sent to you soon!

Are you struggling with a thorny IT management issue or at a loss to explain the benefits of a new technology that your manager discovered in last weeks Financial Review? The good news is that you're not alone! From time to time we all find ourselves grappling with something that came out of left field.

Send an email to "Ask Craig" and we'll attempt to resolve your problem - and if you're lucky enough to have your question published in Projections, we'll also send you a small gift.

So get to it! ASK CRAIG!

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The APCS AFL Footy Tipping Competition

SADLY, THE 2005 AFL home and away season has drawn to a close and most of us have already packed away our beanies and scarves. For those of you supporting the remaining teams in the finals - good luck! For the rest of us - we've just been through a rebuilding phase and will bounce back next year stronger and more competitive than ever!

After a hard fought battle I'm pleased to announce the winners of our competition:

1st Place	Peter Hannan - Consultel Pty Ltd.	\$437.50
2nd Place	Gary Holmes - Autodesk Australia	\$175.00
3rd Place	Glen Viney - APCS	\$87.50

We will also be donating \$175.00 to [World Vision](#). If you have some spare cash we would encourage you to consider making a one-off donation or sponsoring a child.

Congratulations to all!

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12 Project Management Principles

By [Scott Coleman](#)
Managing Director

PROJECT MANAGERS MUST insist that project sponsors and stakeholders must be active participants, not passive customers. Project sponsors and stakeholders should rightfully demand the authority to approve project deliverables, either in whole or in part. Project Managers should also demand sponsors and stakeholders be active participants in the early stages of the project (helping to define deliverables), to complete reviews of interim deliverables in a timely fashion (keeping the project moving), and to help expedite the project manager's access to company resources, knowledge, suppliers, essential documentation, etc.

Next Month: Selling your project

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5 Minutes with Helen Baraklilis

What do you do at APCS?

I'm the project co-ordinator on the Commonwealth Games project, based at the World Trade Centre. My main role here has been to receive, tag and track the equipment being procured for the Games. It's an interesting task and I've learnt a lot in the four months I've been here. I'm also involved in reporting and staff accreditation which, also, is very interesting. The environment at the at Games Headquarters is great – fun, vibrant and positive; a really happy place to work.

Who are you?

I grew up in Adelaide and moved to Melbourne about seven years ago when I met my husband. My background is Greek and I have a severe penchant for anything Greek (especially music!) - my biggest desire is to live there one day (hubby needs a bit more convincing though!).

What do you bring to APCS?

I have been working in the IT industry (in various admin/co-ordination type roles) for the past nine years – within the same organization. I was involved in a number of areas including service/project co-ordination, training, support (for internal ERP), financial reporting, and even a bit of people management.

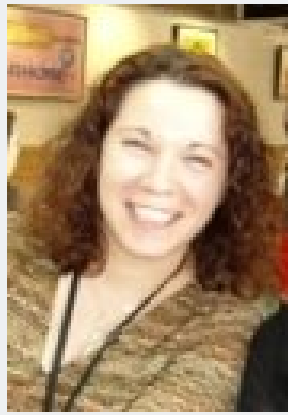
Pick three people who you would invite to dinner.

Ok, as this is a fictitious dinner, I'd bring Michael Hutchence back to life to find out why the heck he killed himself (and if, indeed, that was his intention)! And in keeping with the fictitious theme of the evening, I'd love Jack McFarland (character from TV show Will & Grace) there to make us laugh. There is also an amazing Greek singer (I won't bother you with his name – let's call him 'John') who has a truly remarkable voice and song lyrics that make your head spin. He's unbelievable!

Oh, and if there was room at the table I wouldn't mind having man of the moment, Sir Bob Geldof, there (but I don't know how well that would go down with Michael!).

How would you spend your last \$50?

I would add it to my first-class-ticket-to-Greece-fund (I would have already saved the \$12950 and it would be the last \$50 I needed!). Either that or a quarter of a bottle of Penfolds Grange!



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This email was sent by Craig Dennis, Australian Project & Consulting Services Pty Ltd, 90 Bruce St, Mt Waverley Victoria Australia 3149 to cdennis@apcsit.com.au

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